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Open daily 10am–5pm; Mondays 1–5pm;
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Located off Pyramid Highway in Sparks.
12285 Pebble Bluff Drive, Sparks, NV 89441



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Reno and Sparks Market Report for December 2016

Now that it is the start of a new year, it is a good time to look back and reflect on 2016. Looking back on the year for the Reno-Sparks area, we saw that overall the market did perform as was expected.



Units Sold

The average number of units sold per month stood at 546. Historically, the Reno-Sparks area averages 500-550 units sold per month. In terms of year to date sales through November 2016, the number stood at 6,015, which marks a 3% increase over the 2015 number of 5,821. Currently, pending sales, unit sales, new listings and median price are all indicating a stable real estate market in the Reno-Sparks area.

Unit Sales, 13 Months



Median Price

The median price for November 2016 was \$310,000, which represents a less than 1% increase over the October median sales price number (\$309,500). Additionally, the November 2016 number of \$310,000 is up 6% from the November 2015 number of \$293,495.

New Listings, 13 Months



Unit Sales

Unit sales for November 2016 were 518 and is a 3% increase over October 2016's number of 502. The November 2016 number of unit sales was up 24% from November 2015.

New Listings

November 2016 new listings stood at 406. This is a drop from October 2016's number of 579 and represents a 30% drop. The new listing number for November 2016 (406) was up less than 1% from the November 2015 number of 404.

The Reno market remains firmly in a seller's market. Currently the MSI, or months supply of inventory, stands at 3.5. The MSI is defined as the amount of time it would take to exhaust all pending and active inventory at the current rate of sales.

Newest Community in Elko

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Come see the value of a quality built Artisan home that will surpass your expectations.

Features Include:

- Granite Countertops in Kitchen & Baths
- Walk-In Closets in Master Suite
- 2, 3, & 4 Car Garages (varies per plan)

Contact Joyce Molohon for more information:

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Home Design Trends for 2017 and Beyond

2017 looks to be an exciting year in the world of home building and design. Builders are keeping pace with new technologies, lifestyles and consumer preferences, and the results are quite exciting. Everything from lowering people's carbon footprint to improving their health are making the home building and design trend list in 2017. Let's take a closer look at what hot trends you can expect in 2017 and beyond.



Healthy Homes Gain in Popularity-WELL Certification

Healthy homes are becoming quite popular. Builders realize that increasingly homebuyers want their homes to be healthy homes. In recent decades, horror stories regarding contaminated homes and poorly built homes have really made an impact on homebuyers. Stories about sick children have a tendency to get people's attention! Critical issues, such as air contamination resulting from asbestos exposure and lead contamination in old pipes and lead paint, now resonate in the minds of renters and homeowners alike.

WELL Certification is given to developers who use a range of healthier materials and avoid harmful materials. After all, indoor air quality and the products that go into a home can play a massive role in one's health. When not carefully selected,

paint, carpeting selection, finishes on floors and other products can release harmful gases into the air. Additionally, these chemicals can make their way into dust and eventually our bodies. This fact also serves to underscore the importance of investing in a high quality air purifier and frequently changing the air filter in your HVAC system.

Science knows that buildings can make people sick, but it is also true that we can use science and the right building approaches to make people healthier as well. Look for WELL Certification to become a big factor in building in 2017 and beyond.

Proactively Building for Disasters

Another hot 2017 building and design trend is to help homeowners be prepared for disasters. Disasters both manmade ranging from fracking induced earthquakes, climate change flooding and forest fires to natural disasters, such as hurricanes and earthquakes, have captured the attention of homeowners, and insurers, around the country and around the globe.

In 2017, natural disasters are set to play an increasingly central role in the world of home design and homebuilding. Today, homebuyers are often looking for studier made homes that have been designed to address an array of potential disaster related hazards.

Some of the additions that builders and architects are offering with greater frequency include steel structure beams and flexible piping, which doesn't break as easily during an earthquake. Thanks to these, and other disaster-focused building additions, it is possible for designers and builders to offer homebuyers a new level of peace of mind.

The good news is that home designers and builders are definitely listening to what buyers want. In 2017 and beyond you can expect to see greater attention to match this shift in consumer expectations.